



Making your home Green & Smart

Prepared by: You Squared Media

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JANUARY 2021 HIGHLIGHTS

- . LinkedIn Followers have experienced steady growth.
- . There has been a consistent increase in social media data.

OVERALL DIGITAL TAKEAWAYS

- \cdot Average session duration on the website is 1:06, which is an increase of 35%.
- · Compared to last year, new website users are up substantially at a 146% increase for a total of 4.38k!
- \cdot The website page views increased to 8.98k.
- Google My Business Views on Google Search increased to 2,124.
- LinkedIn Post Impressions increased to 2,797.
- LinkedIn Page Impressions is 3,300.

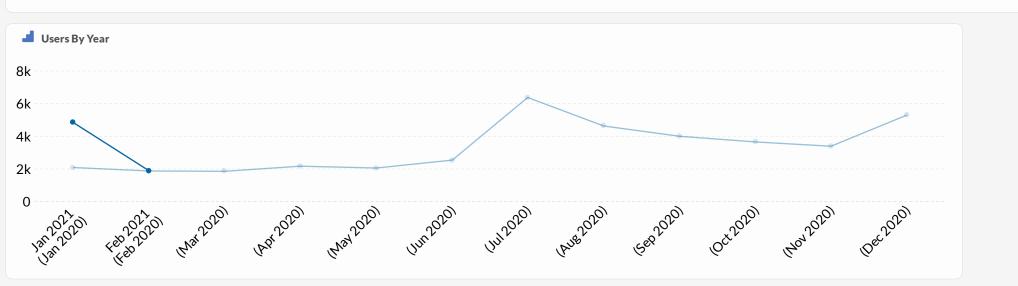
YOU SQUARED MEDIA FEBRUARY 2021 ACTION PLAN:

- . Continue to update website pages to increase website traffic and user experience.
- . Continue to optimize meta-tags to improve SEO.
- Continue paid advertisements on LinkedIn to create more brand awareness and increase engagement.
- \cdot Continue promoting the new Dealer Locator feature of the website on social media.
- Promote more HVAC industry B2B focused posts.
- \cdot Create Vendor Spotlight posts and LinkedIn stories to increase page follows.



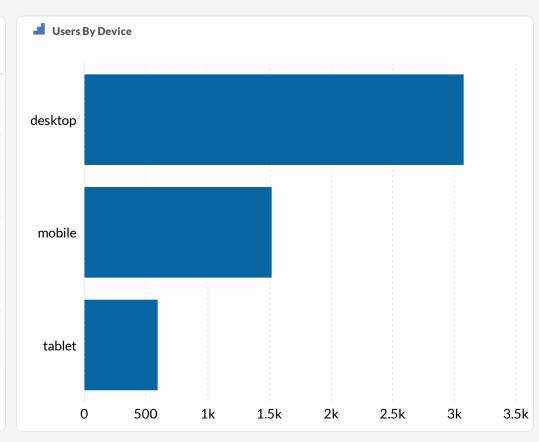
Website Analytics

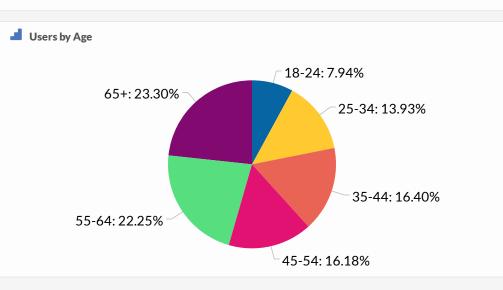


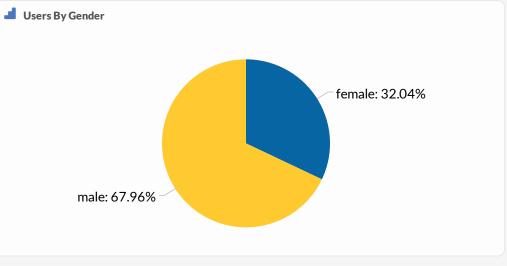




| Users By Country | |
|----------------------|----------|
| Country | Sessions |
| United States | 3,337 |
| Canada | 1,466 |
| (not set) | 134 |
| China | 97 |
| India | 32 |
| United Kingdom | 10 |
| Philippines | 8 |
| United Arab Emirates | 6 |
| Ireland | 4 |
| Italy | 4 |
| | |









Top Pages Viewed

| Page Path | 44 | Pageviews | Users |
|-----------------------------|----|-----------|-------|
| /about-ecoer/ | | 95 | 84 |
| /contact/ | | 286 | 210 |
| /dealer/ | | 113 | 57 |
| /distributor-login/ | | 114 | 53 |
| /eahatn-series-air-handler/ | | 184 | 158 |
| /eoda18h-heat-pump/ | | 838 | 642 |
| /gn-18-air-handler/ | | 197 | 169 |
| /iot-gateway-system/ | | 135 | 113 |
| /locations/ | | 311 | 264 |
| /residential-equipment/ | | 461 | 345 |



| d Top Sources | | |
|-------------------------|------------|-------|
| Source | ţ k | Users |
| (direct) | | 713 |
| achrnews.com | | 3 |
| adwords.corp.google.com | | 2 |
| ahrinet.org | | 6 |
| analytics.google.com | | 16 |
| ashrae.hotims.com | | 1 |
| atozsales.net | | 2 |
| baidu | | 32 |
| bing | | 122 |
| birdeye.com | | 14 |
| | | |

| Top Medium | | |
|------------|------------|-------|
| Medium | Į k | Users |
| (none) | | 713 |
| срс | | 5,018 |
| organic | | 1,417 |
| referral | | 199 |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

Google My Business





Google My Business Post

| | the Heating category. Real | |
|----------------|----------------------------|------------|
| 🗿 22 views 🔒 (|) clicks | Share post |

🕝 Google My Business Views & Clicks

| Address Lines | Location Name | 11 | Local Post Views Search | Total Clicks |
|-------------------------------|---------------|----|-------------------------|--------------|
| 3900 Jermantown Rd.,Suite 150 | Ecoer | | 46 | 24 |

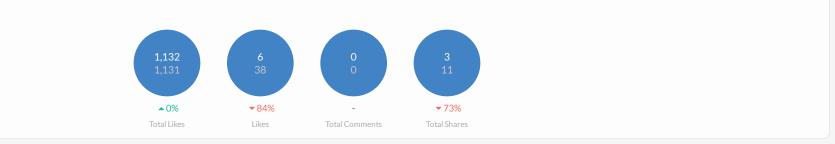


f New and Total Facebook Page LikesLikesTotal LikesPageLikes61,132

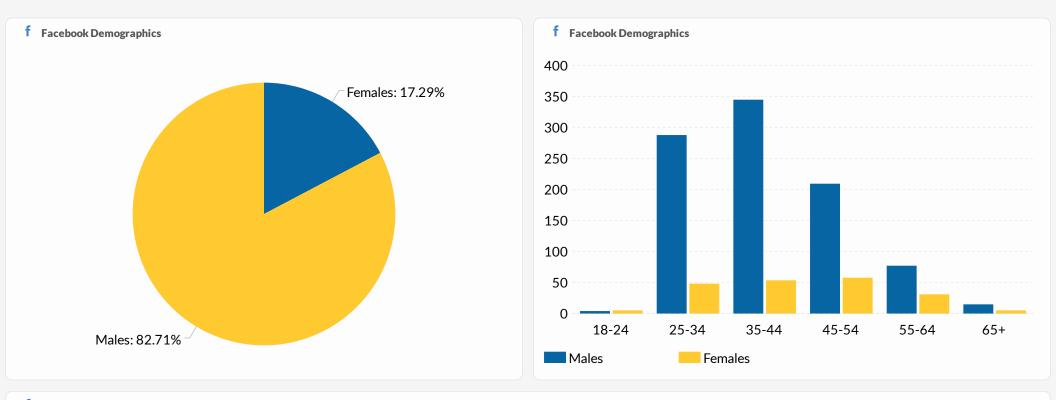
f Facebook Analytics



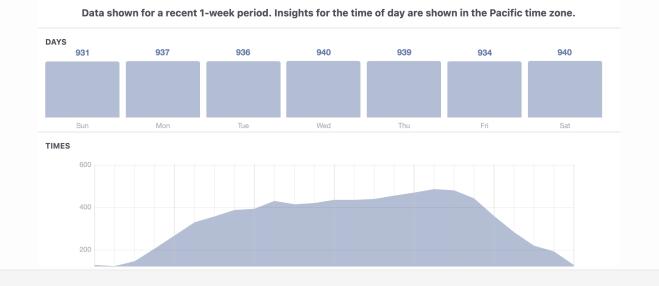
f Page Impressions and Likes







f Best Days & Times to Post on Facebook





f Top Facebook Post

| | | | Р | erformance | e for Your Post | |
|--|--|--|----------------|---------------|-----------------------|-----------------------|
| Ecoer HVAC Published by Ho | otsuite [?] · January 5 · 🔇 | | 94 | 4 People Reac | hed | |
| | Ecoer's IoT Gateway things in life by leaving | | and | Likes, Commer | | |
| Ecoer's innovative remotely to ensure yo | system allows our contr our system is operating e | | | es | 2 On Post | O On Shares |
| as comfortable as car #Ecoer #greenenergy | | | 0 Co | mments | 0 On Post | 0 On Shares |
| | | | 3 Sh | ares | 3 On Post | 0 On Shares |
| | | | 0 | Post Clicks | | |
| | 15 | | 0 Ph | oto Views | 0 Link Clicks (i) | 0 Other Clicks (i |
| | | 0 | NE | GATIVE FEEDBA | ACK | |
| | | | 0 | Hide Post | 0 Hide | All Posts |
| Get More Likes, C | | art and a second s | | | ay be delayed from wh | |
| | is post, you'll show it to m | nore people. | | | | |
| 94 People Reached | 5 Engagements | Воо | st Post | | | |
| 🙆 David Breecher and E | Bill Gardner | | 3 Shares | | | |
| | | | | | | |







Instagram Post Analytics 1 71 73 67 6% 9% 9% Comments Count Like Count Engagement

Instagram Demographics

| Top Locations | Cities Countries |
|---------------|------------------|
| Houston | 4.2% |
| Los Angeles | 3.1% |
| New York | 3.1% |
| Orlando | 2.6% |
| Miami 🚺 | 2.1% |
| Are Denne | All Men Women |
| Age Range | All Men women |
| 13-17 | 0.5% |
| 18-24 | 8.9% |

25-34 35-44

45-54

55-64 📒

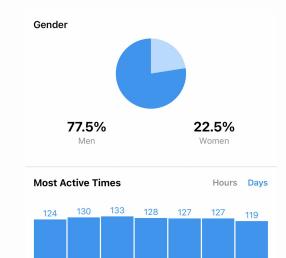
37.0%

30.2%

15.6%

7.3%

Instagram Analytics



Sun

Mon

Tue

Wed

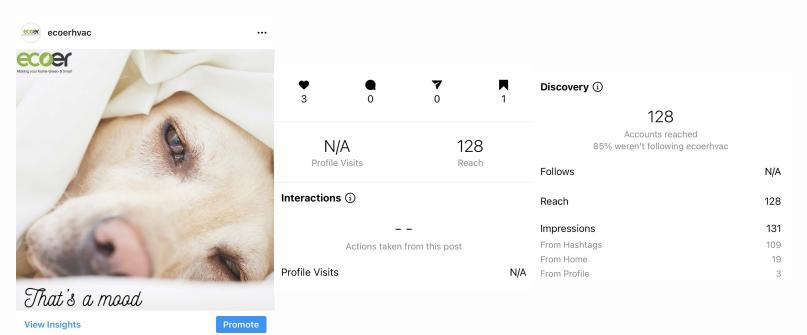
Thu

Fri

Sat



Top Instagram Post







Top Twitter Organic Post

Top Tweet earned 132 impressions

Eccer's IoT Gateway System allows our contractors to make changes remotely to ensure your system is operating efficiently and your home is as comfortable as can be.

#Ecoer #hvac #greenenergy pic.twitter.com/g9MAJ3WyhX



ti 1 ♥ 2



in LinkedIn Analytics - Page



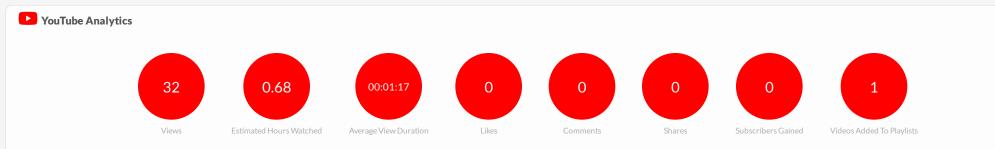
in LinkedIn Analytics - Post





in Top LinkedIn Post





SOCIAL MEDIA ORGANIC - SUMMARY GRIDS

Social Media Posts

| Caption | Date | Comments Count | Like Count | Engagement | Impressions | Reach | Media Count | Preview |
|--|-----------------|-------------------|------------|------------|-------------|-------|----------------|---|
| Total 🔮 | | 1 | 71 | 73 | 1,184 | 1,146 | 17 | |
| Happy New Year! Welcome 2021! #HappyNewYear #NewYear #Ecoer | Jan 01, 2021 | 0 | 2 | 2 | 29 | 26 | 1 | |
| Did you know that temperature affects your quality of sleep as well as your dreams? Get the best night's sleep possible with Ecoer's systems. You can save energy by maximizing lower speed operation while maintaining consistent temperature in | Jan 04, 2021 | 0 | 5 | 5 | 41 | 37 | 1 | the second se |
| We know you're busy. [] Ecoer's IoT Gateway System helps you make time for the important things in life by leaving HVAC maintenance and repairs to the pros. [] Ecoer's innovative system allows our contractors to make chan | Jan 05, 2021 | 0 | 2 | 2 | 60 | 59 | 1 | |
| Loved our service? Let us know! Leave us a comment or review so we can better serve you in the future! https://www.ecoer.com/reviews/ #Ecoer #heatingandcooling #hvac #homeowners #innovative #airconditioning #heating #cooling #airconditioning #hasslefree | Jan 07, 2021 | 0 | 2 | 2 | 38 | 38 | 1 | <page-header></page-header> |
| Let's chat! Whether you just need maintenance or an entirely new HVAC system, we can answer all of your questions. https://www.ecoer.com/contact/ #Ecoer #hvaccontractor #hvactechnician #homeowners #innovative #hvac #airconditioning #heating #coo | Jan 08, 2021 | 0 | 6 | 6 | 141 | 139 | 1 | <page-header><image/><image/><image/><image/><image/><image/><image/></page-header> |

| Tip of the day: replace those filters regularly! Dirty filters cause your system to work harder. Regularly changing filters is an inexpensive way to keep your system running it's best! #Ecoer #homeowners #innovative #hvac #airconditioning #heating | Jan 11, 2021 | 0 | 2 | 2 | 66 | 64 | 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 | |
|---|-----------------|---|---|---|-----|-----|--|--|
| Have you checked out our website recently? Learn more about what we do, our systems and our mission. https://www.ecoer.com/about-ecoer/#Ecoer #homeowners #innovative #hvac #airconditioning #heating #cooling #heatingandcooling #airconditioner #hasslefre | Jan 13, 2021 | 0 | 4 | 4 | 64 | 61 | 1 | |
| Our energy star certified systems make sure you put a little more green back in your pocket. []] https://www.ecoer.com/iot-gateway-system/ #Ecoer #gogreen #energysaving #innovative #heating #cooling #heatingandcooling #airconditioning #ai | Jan 14, 2021 | 0 | 5 | 5 | 92 | 89 | 1 A A A A A A A A A A A A A | |
| After all, home is where the hea(r)t is. #Ecoer #homesweethome #heating #comfy #hvaccontractor #hvactechnician #hasslefree #tech #technology #innovative #airconditioning #ac #cooling #heatingandcooling | Jan 15, 2021 | 0 | 3 | 4 | 131 | 128 | 1 Methods a methods as the second sec | Extrational Antipational Ant |
| Want to learn more about our Heat Pumps and Air Handlers? Learn how our residential systems' efficiency can save you money and energy! [] [] https://www.ecoer.com/ residential-equipment #Ecoer #homeowners #innovative #hva | Jan 19, 2021 | 1 | 5 | 6 | 37 | 36 | 1 | |
| Small changes can make a BIG impact. Energy saving actions in your home today will reduce greenhouse gas emissions and help protect our planet tomorrow and for good. Check out our Energy Star Systems and do good! [] #Ecoer #hvaccontract | Jan 20, 2021 | 0 | 5 | 5 | 81 | 78 | 1 a and the second seco | A series of the |

| Energy savings tip of the week: Use your curtains and drapes. During cold weather, take advantage of the sun's warmth by keeping curtains open on south facing windows during daylight hours. To keep out the heat of the summer sun, close window shades in wa | Jan 21, 2021 | 0 | 6 | 6 | 63 | 58 | 1 | |
|--|-----------------|---|---|---|-----|-----|---|---|
| Whether its virtual learning or working from home, Ecoer's quiet system will keep you comfortable so you can focus on your tasks. Visit our website to learn more []#Ecoer #hvaccontractor #hvactechnician #hasslefree #tech #techno | Jan 22, 2021 | 0 | 4 | 4 | 26 | 24 | 1 | effect effect |
| Don't wait until it breaks! Make sure you keep regular maintenance on your systems to prevent costly repairs. Contact a local technician if you have any questions about your HVAC maintenance#Ecoer #homeowners #innovative #hvac #aircon | Jan 25, 2021 | 0 | 4 | 4 | 84 | 84 | 1 | |
| Cold weather means blankets and binging your favorite shows and movies. Ecoer is here to make your home comfortable for movie night! []#Ecoer #hvaccontractor #hvactechnician #hasslefree #tech #technology #innovative #airconditioning #a | Jan 26, 2021 | 0 | 8 | 8 | 89 | 87 | 1 | |
| Relax, we've got you covered. Ecoer's Smart Service System provides automatic alerts and allows your contractor to control and troubleshoot straight from their smartphone[]#Ecoer #innovative #heating #cooling #heatingandc | Jan 27, 2021 | 0 | 4 | 4 | 30 | 30 | 1 | Image: Provide the second s |
| Energy savings tip of the week: Use a ceiling fan so you can turn down your air- conditioner. This way you can lower your energy bill and still stay comfortable. Just be sure to turn it off when you leave the room#Ecoer #hvaccontractor #hvac | Jan 29, 2021 | 0 | 4 | 4 | 112 | 108 | 1 | |



f_{Ads} Ads Analytics (Paid)

| Start Date | Campaign | Total Ad L Reach | Impressions | Post Engagement | Clicks | Post Comments | Post Shares | Page Likes | CPC |
|----------------|--|---------------------|-------------|--------------------|--------|------------------|-------------|------------|--------|
| 2020-12- 30 | [12/30/2020] Promoting Ecoer HVAC | 493 | 506 | 4 | 8 | 0 | 0 | 3 | \$0.85 |
| 2021-01- 21 | Post: "Have you seen our brand new website?! We're" | 90 | 90 | 39 | 1 | 0 | 0 | 0 | \$5.89 |
| 2021-01- 21 | Post: "Minimally-invasive treatments allow our patients" | 130 | 130 | 28 | 2 | 0 | 0 | 0 | \$1.96 |
| 2021-01- 21 | Post: "Thank you for choosing us to treat your pain and. | ." 156 | 156 | 37 | 4 | 1 | 0 | 0 | \$1.00 |
| Total 🛛 | | 869 | 882 | 108 | 15 | 1 | 0 | 3 | \$1.38 |



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