



# Making your home Green & Smart

Prepared by: You Squared Media

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#### **JANUARY 2021 HIGHLIGHTS**

- . LinkedIn Followers have experienced steady growth.
- . There has been a consistent increase in social media data.

### **OVERALL DIGITAL TAKEAWAYS**

- $\cdot$  Average session duration on the website is 1:06, which is an increase of 35%.
- · Compared to last year, new website users are up substantially at a 146% increase for a total of 4.38k!
- $\cdot$  The website page views increased to 8.98k.
- Google My Business Views on Google Search increased to 2,124.
- LinkedIn Post Impressions increased to 2,797.
- LinkedIn Page Impressions is 3,300.

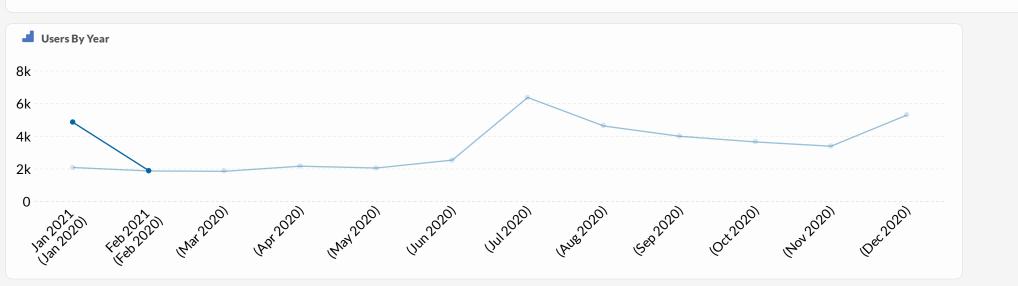
## YOU SQUARED MEDIA FEBRUARY 2021 ACTION PLAN:

- . Continue to update website pages to increase website traffic and user experience.
- . Continue to optimize meta-tags to improve SEO.
- Continue paid advertisements on LinkedIn to create more brand awareness and increase engagement.
- $\cdot$  Continue promoting the new Dealer Locator feature of the website on social media.
- Promote more HVAC industry B2B focused posts.
- $\cdot$  Create Vendor Spotlight posts and LinkedIn stories to increase page follows.



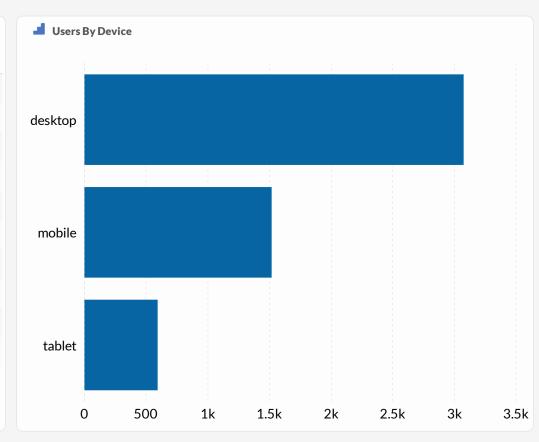
Website Analytics

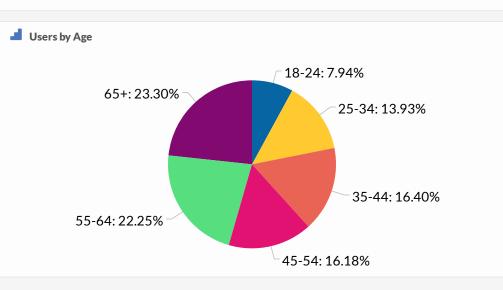


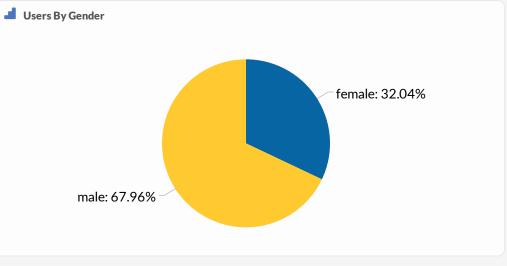




Users By Country	
Country	Sessions
United States	3,337
Canada	1,466
(not set)	134
China	97
India	32
United Kingdom	10
Philippines	8
United Arab Emirates	6
Ireland	4
Italy	4









#### Top Pages Viewed

Page Path	44	Pageviews	Users
/about-ecoer/		95	84
/contact/		286	210
/dealer/		113	57
/distributor-login/		114	53
/eahatn-series-air-handler/		184	158
/eoda18h-heat-pump/		838	642
/gn-18-air-handler/		197	169
/iot-gateway-system/		135	113
/locations/		311	264
/residential-equipment/		461	345



d Top Sources		
Source	ţ <b>k</b>	Users
(direct)		713
achrnews.com		3
adwords.corp.google.com		2
ahrinet.org		6
analytics.google.com		16
ashrae.hotims.com		1
atozsales.net		2
baidu		32
bing		122
birdeye.com		14

Top Medium		
Medium	Į <b>k</b>	Users
(none)		713
срс		5,018
organic		1,417
referral		199

Google My Business





Google My Business Post

	the Heating category. Real	
🗿 22 views 🔒 (	) clicks	Share post

#### 🕝 Google My Business Views & Clicks

Address Lines	Location Name	11	Local Post Views Search	Total Clicks
3900 Jermantown Rd.,Suite 150	Ecoer		46	24

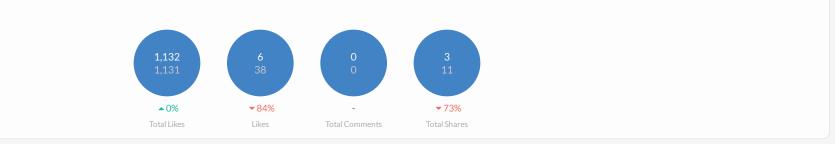


# f New and Total Facebook Page LikesLikesTotal LikesPageLikes61,132

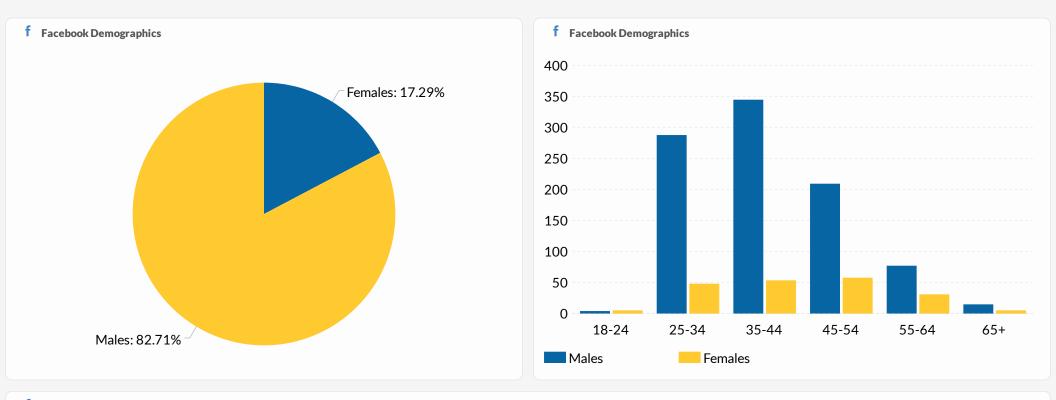
**f** Facebook Analytics



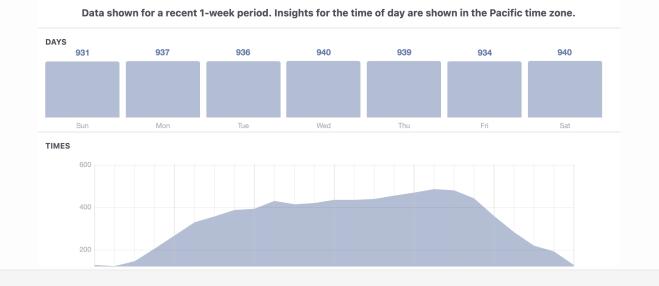
**f** Page Impressions and Likes







#### f Best Days & Times to Post on Facebook





#### f Top Facebook Post

			Р	erformance	e for Your Post	
Ecoer HVAC Published by Ho	otsuite [?] · January 5 · 🔇		94	4 People Reac	hed	
	Ecoer's IoT Gateway things in life by leaving		and	Likes, Commer		
Ecoer's innovative remotely to ensure yo	system allows our contr our system is operating e			es	2 On Post	<b>O</b> On Shares
as comfortable as car #Ecoer #greenenergy			<b>0</b> Co	mments	0 On Post	0 On Shares
			3 Sh	ares	<b>3</b> On Post	<b>0</b> On Shares
			0	Post Clicks		
	15		0 Ph	oto Views	0 Link Clicks (i)	0 Other Clicks (i
		0	NE	GATIVE FEEDBA	ACK	
			0	Hide Post	0 Hide	All Posts
Get More Likes, C		art and a second s			ay be delayed from wh	
	is post, you'll show it to m	nore people.				
94 People Reached	<b>5</b> Engagements	Воо	st Post			
🙆 David Breecher and E	Bill Gardner		3 Shares			







# Instagram Post Analytics 1 71 73 67 6% 9% 9% Comments Count Like Count Engagement

#### Instagram Demographics

Top Locations	Cities Countries
Houston	4.2%
Los Angeles	3.1%
New York	3.1%
Orlando	2.6%
Miami 🚺	2.1%
Are Denne	All Men Women
Age Range	All Men women
13-17	0.5%
18-24	8.9%

25-34 35-44

45-54

55-64 📒

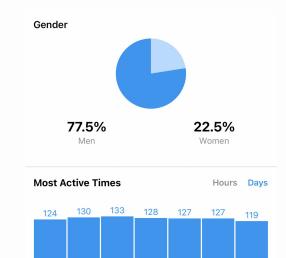
37.0%

30.2%

15.6%

7.3%

# Instagram Analytics



Sun

Mon

Tue

Wed

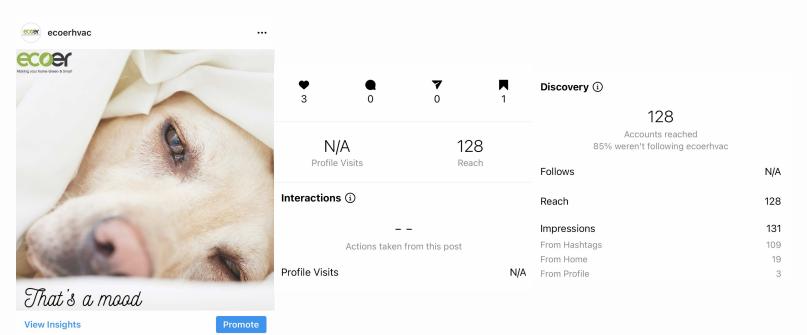
Thu

Fri

Sat



#### Top Instagram Post







Top Twitter Organic Post

#### Top Tweet earned 132 impressions

Eccer's IoT Gateway System allows our contractors to make changes remotely to ensure your system is operating efficiently and your home is as comfortable as can be.

#### **#Ecoer #hvac #greenenergy** pic.twitter.com/g9MAJ3WyhX



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#### in LinkedIn Analytics - Page



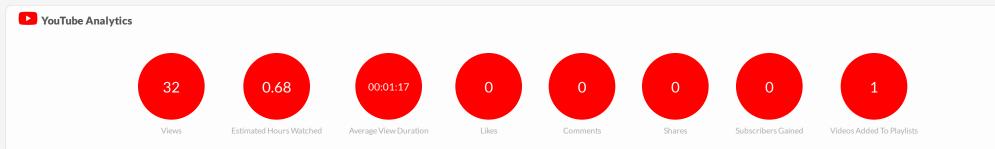
#### in LinkedIn Analytics - Post





in Top LinkedIn Post





#### SOCIAL MEDIA ORGANIC - SUMMARY GRIDS

#### **Social Media Posts**

Caption	Date	Comments Count	Like Count	Engagement	Impressions	Reach	Media Count	Preview
Total 🔮		1	71	73	1,184	1,146	17	
Happy New Year! Welcome 2021! #HappyNewYear #NewYear #Ecoer	Jan 01, 2021	0	2	2	29	26	1	
Did you know that temperature affects your quality of sleep as well as your dreams? Get the best night's sleep possible with Ecoer's systems. You can save energy by maximizing lower speed operation while maintaining consistent temperature in	Jan 04, 2021	0	5	5	41	37	1	the second se
We know you're busy. [] Ecoer's IoT Gateway System helps you make time for the important things in life by leaving HVAC maintenance and repairs to the pros. [] Ecoer's innovative system allows our contractors to make chan	Jan 05, 2021	0	2	2	60	59	1	
Loved our service? Let us know! Leave us a comment or review so we can better serve you in the future! https://www.ecoer.com/reviews/ #Ecoer #heatingandcooling #hvac #homeowners #innovative #airconditioning #heating #cooling #airconditioning #hasslefree	Jan 07, 2021	0	2	2	38	38	1	<page-header></page-header>
Let's chat! Whether you just need maintenance or an entirely new HVAC system, we can answer all of your questions. https://www.ecoer.com/contact/ #Ecoer #hvaccontractor #hvactechnician #homeowners #innovative #hvac #airconditioning #heating #coo	Jan 08, 2021	0	6	6	141	139	1	<page-header><image/><image/><image/><image/><image/><image/><image/></page-header>

Tip of the day: replace those filters regularly! Dirty filters cause your system to work harder. Regularly changing filters is an inexpensive way to keep your system running it's best! #Ecoer #homeowners #innovative #hvac #airconditioning #heating	Jan 11, 2021	0	2	2	66	64	1 1 2 2 2 2 2 2 2 2 2 2 2 2 2	
Have you checked out our website recently? Learn more about what we do, our systems and our mission. https://www.ecoer.com/about-ecoer/#Ecoer #homeowners #innovative #hvac #airconditioning #heating #cooling #heatingandcooling #airconditioner #hasslefre	Jan 13, 2021	0	4	4	64	61	1	
Our energy star certified systems make sure you put a little more green back in your pocket. []] https://www.ecoer.com/iot-gateway-system/ #Ecoer #gogreen #energysaving #innovative #heating #cooling #heatingandcooling #airconditioning #ai	Jan 14, 2021	0	5	5	92	89	1 A A A A A A A A A A A A A	
After all, home is where the hea(r)t is. #Ecoer #homesweethome #heating #comfy #hvaccontractor #hvactechnician #hasslefree #tech #technology #innovative #airconditioning #ac #cooling #heatingandcooling	Jan 15, 2021	0	3	4	131	128	1 Methods a methods as the second sec	Extrational Antipational Ant
Want to learn more about our Heat Pumps and Air Handlers? Learn how our residential systems' efficiency can save you money and energy! [] [] https://www.ecoer.com/ residential-equipment #Ecoer #homeowners #innovative #hva	Jan 19, 2021	1	5	6	37	36	1	
Small changes can make a BIG impact. Energy saving actions in your home today will reduce greenhouse gas emissions and help protect our planet tomorrow and for good. Check out our Energy Star Systems and do good! [] #Ecoer #hvaccontract	Jan 20, 2021	0	5	5	81	78	1 a and the second seco	A series of the

Energy savings tip of the week: Use your curtains and drapes. During cold weather, take advantage of the sun's warmth by keeping curtains open on south facing windows during daylight hours. To keep out the heat of the summer sun, close window shades in wa	Jan 21, 2021	0	6	6	63	58	1	
Whether its virtual learning or working from home, Ecoer's quiet system will keep you comfortable so you can focus on your tasks. Visit our website to learn more []#Ecoer #hvaccontractor #hvactechnician #hasslefree #tech #techno	Jan 22, 2021	0	4	4	26	24	1	<ul> <li>effect</li> <li>effect</li></ul>
Don't wait until it breaks! Make sure you keep regular maintenance on your systems to prevent costly repairs. Contact a local technician if you have any questions about your HVAC maintenance#Ecoer #homeowners #innovative #hvac #aircon	Jan 25, 2021	0	4	4	84	84	1	
Cold weather means blankets and binging your favorite shows and movies. Ecoer is here to make your home comfortable for movie night! []#Ecoer #hvaccontractor #hvactechnician #hasslefree #tech #technology #innovative #airconditioning #a	Jan 26, 2021	0	8	8	89	87	1	
Relax, we've got you covered. Ecoer's Smart Service System provides automatic alerts and allows your contractor to control and troubleshoot straight from their smartphone[]#Ecoer #innovative #heating #cooling #heatingandc	Jan 27, 2021	0	4	4	30	30	1	Image: Provide the second s
Energy savings tip of the week: Use a ceiling fan so you can turn down your air- conditioner. This way you can lower your energy bill and still stay comfortable. Just be sure to turn it off when you leave the room#Ecoer #hvaccontractor #hvac	Jan 29, 2021	0	4	4	112	108	1	



#### **f**<sub>Ads</sub> Ads Analytics (Paid)

Start Date	Campaign	Total Ad L Reach	Impressions	Post Engagement	Clicks	Post Comments	Post Shares	Page Likes	CPC
2020-12- 30	[12/30/2020] Promoting Ecoer HVAC	493	506	4	8	0	0	3	\$0.85
2021-01- 21	Post: "Have you seen our brand new website?! We're"	90	90	39	1	0	0	0	\$5.89
2021-01- 21	Post: "Minimally-invasive treatments allow our patients"	130	130	28	2	0	0	0	\$1.96
2021-01- 21	Post: "Thank you for choosing us to treat your pain and.	." 156	156	37	4	1	0	0	\$1.00
Total 🛛		869	882	108	15	1	0	3	\$1.38



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